

## THE ASTOR WAY.

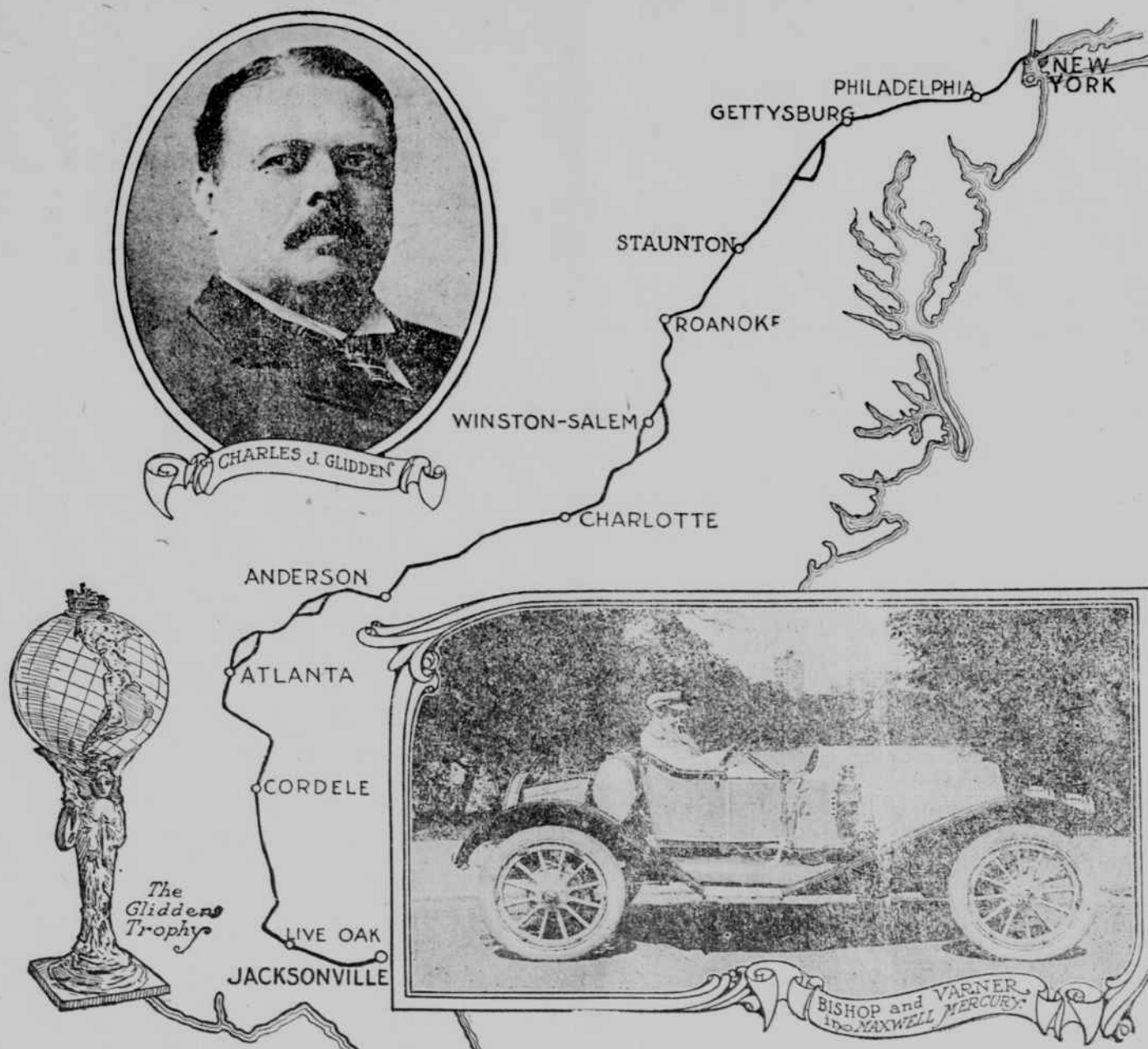
A Lesson in Finance That William B. Taught His Bookkeeper.

The real estate dealer was reminding. "Some years ago," he said, "William B. Astor said one day to his head bookkeeper, 'I wish you to write out those 1,200 leases'—indicating the documents—'preparatory to releasing the various properties for which they will be drawn and reduce each rental price 25 per cent for the ensuing year.' The head bookkeeper, astonished, ventured to protest. 'There has been no complaint, Mr. Astor,' he said, 'from any tenant as to the amount of rent charged. All are satisfied to pay present prices.'"

"This is a matter of future business," the financier replied, "as well as present. Times are not especially good just now, and I do not think they will improve this year. I am not, however, making this reduction as a philanthropic movement. It will be a good business investment for me to retain all of my tenants, if possible. Indications are that business conditions during the coming year will force many persons to move into cheaper houses and flats than they have been occupying for some time. I do not wish my tenants to move. I know them and am familiar with their ways. I am acquainted with their needs, demands and methods of paying their rents. If they should move I should have to try to replace them with new tenants, whose desirability I have not tested. Besides, I should have to spend large sums in repapering, painting and arranging these various properties to suit the new tenants. By reducing rents I shall have a delighted lot of tenants, who would not leave me if they could. Furthermore, I will make it impossible for them to find as good places elsewhere for the money. Naturally, having had their rents reduced, they will not ask for any repairs that can possibly be avoided, and I shall save some money in that direction, over previous years. Besides, I shall know the exact amount of reduction and shall be able to estimate my resources accordingly. If, on the contrary, I let many of my tenants move out the amount of my losses would be uncertain. You will find, if you compare my rentals at the end of the year with those of similar properties owned by other persons who make no reductions, that mine is a profitable plan. When times improve we can release at advanced figures, and undoubtedly to the same tenants."

"The bookkeeper learned a lesson in finance, the leases were drawn accordingly, and Astor did not lose a tenant."—New York Press.

## SOUTHERN ROUTE OF THE GLIDDEN TOURISTS



Chas. J. Glidden is famous as the donor of America's classic touring trophy. The car is the Maxwell "Mercury" entered by Bishop and Varner of Athens, Ga.

## OUR SENSITIVE PLANET.

Constant Changes in the Shape of the Earth's Crust.

One naturally thinks of the earth's crust as being exceedingly solid and stable, except perhaps in volcanic regions where earthquakes are of frequent occurrence. As a matter of fact, however, the shell of our planet is extremely sensitive and most delicately balanced, so that under the influences of causes that seem altogether insignificant in comparison with the gigantic bulk and weight of the earth it yields and fluctuates in a most amazing manner.

To an eye so placed as to be capable of taking in at one comprehensive glance the whole round outline of the globe it would not appear of precisely the same shape during an entire day or even an hour. Most of the changes referred to are, of course, very slight when compared with the size of the earth itself.

The operation of atmospheric and oceanic and other similar causes is continually bringing about changes in the shape of the earth's crust. One of the most interesting of the agencies whereby such alterations are effected is the carrying power of rivers. Whenever a great quantity of sand and gravel is being brought down from the interior of a continent and poured into the sea, as, for instance, along the northwestern coast of Europe or the Gulf coast of the United States, the weight of the earth's crust is slowly increasing, and the consequence is seen in the gradual subsidence of the shore.

Such a sinking has been going on for thousands of years along the North sea coast and on the continental side of the British channel. A similar depression is occurring on the eastern edge of our own country and along the Gulf of Mexico. It has been estimated that the Gulf coast is sinking at the rate of nearly two feet in a century.

Corresponding elevations must, of course, occur elsewhere. And to these slow changes in the level of the earth's crust earthquakes are due as well as to the more violent local disturbances created by volcanic action.—Harper's Weekly.

## A Monumental Majority.

If one could get the vote of those who feel worse the day after a holiday than they did the day before, he probably could be elected.—Athenian Globe.

Men grumble because God puts thorns on roses. Would it not be better to thank God that He has put roses on thorns?—Anon.

## PUBLIC SALE

...OF...

## TOWN LOTS FOR DELINQUENT TAXES

A list of Town Lots and Lots which are part of some plat or subdivision of land in the County of Rockbridge, Va., which have been purchased by the Commonwealth of Virginia for delinquent State, County and District taxes more than four years prior to January 1st, 1911, which have not been redeemed under an Act of the General Assembly of Virginia, Session 1906, Chapter 52, at page 41, etc., will be offered for sale at public auction in front of the COURT HOUSE, between the hours of 12 and 4, to the highest bidder, for cash, on

MONDAY, NOVEMBER 6, 1911

the first day of the November term of the Circuit Court, unless the taxes, interest, costs of advertising and sale shall have been previously paid to the County Treasurer.

If the business of the first day of the said Court is such as to interfere with the sale it will be postponed to another day to suit the convenience of purchasers.

S. R. MOORE, Treasurer  
of Rockbridge County, Virginia

Name of Person in Whose Name Lot Stood at Time of Purchase	Where Located	Total Tax
E. R. Leyburn & W. H. Wingfield (should be Winfree)	Lot 7, Blk 25, do	\$1.00
Lee Williams	Lot 9, Blk 3, do	1.00
Emmet Curry	Lot 31, Blk 98, Glasgow	.77
Henry Fitzgerald	Lot 31, Blk 126, do	.77
E. A. Green	Lot 21, Blk 20, do	1.90
do	Lot 41, Blk 44, do	1.90
do	Lot 41, Blk 47, do	1.90
do	Lot 8, Blk 94, do	1.90
do	Lot 10, Blk 94, do	1.90
Mary E. Stoner	Lot 1, Blk 69, do	.77
Mary G. Skinnell	Lot 35, Blk 27, do	1.52
Robert Sewell	Lot 35, Blk 153, do	1.53
Van Dyke Johns	Lot 1, Blk 15, do	2.33
Mrs. S. C. Whitehead	Lot 7, Blk 15, do	5.03
David Funsten	Lot 20, Blk 12, do	5.20
R. M. Smith	Lot 42, Blk 10, do	5.40
Mattie L. Hawes	Lot 39, Blk 37, do	4.75
Rockbridge Co. Wheelock in possession	Lot 20, Blk 38, do	5.35
W. F. Hancock	Lot 14, Blk 9, do	5.56
Rockbridge Co. Alex. Bruce in possession	Lot 32, Blk 9, do	5.61
Ivanhoe Selator	Lot 41, Blk 4, do	6.32
F. T. Anderson, Tr.	Lot 12, Blk 10, do	6.50
F. T. Anderson, Tr.	Lot 15, Blk 15, do	6.50
Cary Glasgow	Lot 19, Blk 25, do	6.89
Jettie Jefferson	Lot 35, Blk 16, do	6.89
W. A. Wheeler	Lot 15, Blk 28, do	6.89
C. W. Antrim & Son	Lot 24, Blk 6, do	4.41
J. D. Bradshaw	Lot 38, Blk 7, do	6.96
J. B. Blam	Lot 9, Blk 9, do	7.37
Mrs. S. B. Emerson	Lot 1, Blk 29, do	6.93
J. C. Ewell	Lot 4, Blk 36, do	7.37
E. Fagan	Lot 36, Blk 58, do	7.37
E. A. Granberry	Lot 40, Blk 7, do	7.37

Lot	Blk	Glasgow	Total Tax
29	37	do	7.50
37	20	do	7.37
8	15	do	7.50
4	7	do	7.37
18	11	do	7.37
8	2	do	7.37
47	14	do	7.37
16	25	do	6.73
36	27	do	7.37
14	15	do	7.37
14	37	do	7.37
34	15	do	6.83
20	37	do	7.48
41	16	do	7.48
29	10	do	7.48
6	14	do	7.48
37	17	do	6.83
34	30	do	7.48
47	16	do	6.92
37	37	do	7.02
29	37	do	6.41
32	9	do	7.48
35	11	do	7.27
9	12	do	7.48
16	16	do	7.48
11	25	do	7.27
43	25	do	7.27
28	43	do	.92
45	49	do	2.47
43	15	do	2.47
11	3	do	1.63
29	143	Goshen	1.89
51	138	"	1.65
11	102	"	1.89
14	96	"	1.89
30	39	"	1.89
18	12	"	11.01
6	25	"	.81
27	4	"	.81
25	81	"	.81
16	90	"	.81
23	9	"	.81
21	9	"	.81
24	97	"	.81
9	87	"	.81
9	25	"	.81
13	87	"	1.64
10	109	"	.81
9	163	"	.81
7	7	"	.81
3	165	"	.81
11	159	"	.81
7	114	"	.81
19	157	"	.81
18	117	"	.81
24	97	"	.81
31	102	"	.81
30	96	"	.81
31	98	"	1.29
25	103	"	1.75
19	20	"	5.29
30	22	"	5.29

Lot	Blk	Goshen	Total Tax
3	93	"	5.20
12	116	"	5.20
17	116	"	5.20
11	110	"	4.90
23	18	"	1.42
13	116	"	1.20
16	116	"	1.20
15	110	"	5.71
14	112	"	.338
24	113	"	6.12
7	110	"	6.12
5	118	"	2.90
29	114	"	5.31
26	7	"	3.00
6	107	"	6.12
28	98	"	5.27
2	107	"	6.12
6	116	"	2.95
2	116	"	6.12
21	31	"	1.31
7	109	"	1.91
15	109	"	6.12
13	117	"	3.37
11	109	"	6.12
24	91	"	2.65
3	113	"	3.82
21	113	"	6.12
16	109	"	5.72
32	111	"	3.25
24	114	"	2.60
27	13	"	5.91
11	110	"	1.42
3	21	"	1.75
22	31	"	1.40
21	110	"	6.12
10	112	"	6.12
16	111	"	6.12
1	156	"	5.70
7	2	"	5.91
21	91	"	5.70
12	109	"	2.85
11	32	"	2.40
22	110	"	2.40
12	113	"	6.12
20	20	"	5.70
3	104	"	5.70
34	113	"	5.36
9	18	"	5.48
8	117	"	3.15

## HEALTH INSURANCE

The man who insures his life is wise for his family.

The man who insures his health is wise both for his family and himself.

You may insure health by guarding it. It is worth guarding.

At the first attack of disease, which generally approaches through the LIVER and manifests itself in innumerable ways TAKE

**Tutt's Pills**  
And save your health.

**FOLEY'S HONEY AND TAR**  
Cures Colds; Prevents Pneumonia

Chilly evenings and cool mornings require some heat. Why not get one of our

## PORTABLE Oil Heaters

they can be used anywhere in the house and are comfortable

PRICES

\$3.50 \$4.50 \$5.00

Wick stop prevents smoke and odor

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